



## A new way to look at Equipment Maintenance

What is the magic formula that allows us to save our clients 12-20% on their equipment maintenance? It's **our expertise** in financial equipment service PLUS our **unbiased voice** in managing providers, PLUS our **centralized platform** that simplifies the equipment maintenance process.

### Solution Highlights:

- ✓ E-LINK 24/7 on-line access
- ✓ Impactful cost saving
- ✓ Single maintenance agreement
- ✓ Service Dispatch handled by Equips
- ✓ Performance review of equipment and recommendations
- ✓ Service history and analytical reports
- ✓ Invoice review and processing

#### How does the Equip's solution work?

Equips manages financial equipment maintenance needs based on analytic data and individualized strategies. With more than 100 years of industry expertise and clients based in 34 states, we are able to bring vetted service providers along with preferred service rates to our clients.

#### What is E-LINK?

E-LINK is our innovative online tool that allows you to place service calls via the web. It also offers a centralized location for branch inventory, unique reporting functions and provides tracking of all your service calls.

#### How does E-LINK benefit me?

With unlimited access to E-LINK to place all your service calls and the Equips team managing the calls from start to resolution, the burden no longer falls on your branch to manage. This frees up time for your team to perform revenue generating tasks.

Our program eliminates the need for tracking evergreen clauses and expiration dates of maintenance contracts. Because we are vendor-neutral, our flexibility allows our clients to chose their service vendors and provides unbiased equipment performance reviews.

